

# Clever solar devices by the Numbers



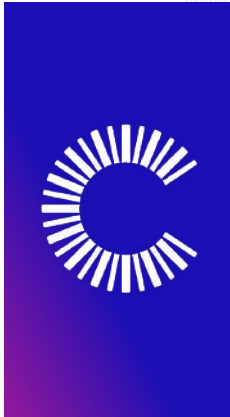
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# Our Photovoltaics 4.0



We digitize the Photovoltaic Industry for a sustainable and safer energy for all contributing to a better planet with a **MASSIVE COSTS REDUCTION** up to 70%



## Why a Total Cost of Ownership (TCO)?

The TCO is the cost to buy something plus the cost to operate it over its useful life.

Photovoltaics plants needs maintenance. at string or inverter level or are **INDIRECT** measurements that gives only an **ESTIMATION** on where the problems might be always **requiring a manual** check to identify the issue incurring into **HIDDEN COSTS**.

**OUR SOLUTION:** KNOW EXACTLY WHERE are the defective modules and **WHAT** is the problem automatically, in **JUST 3-Clicks** from your mobile device with **NO HIDDEN COSTS**.

## What happens at the end of the Installation Life?

Cumulative costs in 30 years for a 700.000 modules installation (280MW) :

CONVENTIONAL



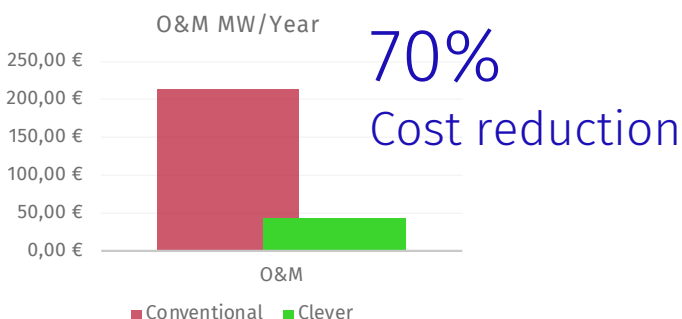
<b>O&amp;M Cost:</b>	
Energy cost (50€/MWh)	€ 4.235.986
Total labor cost	€ 35.086.042
Total Drone flights	€ 8.232.000
<b>Opportunity Cost:</b>	
Energy not produced by strings	€ 132.650
Energy not produced by modules	€ 268.333
Non diagnosed panels cost	€ 24.741.394
<b>Total Conventional</b>	<b>€. 68.460.419</b>

CLEVER SOLAR DEVICES



CLEVER power	€ 275.940
CLEVER HW	€ 11.725.000
CLEVER SW	€ 3.600.000
Non diagnosed panels cost	€ 0 (we diagnose 100% of the panels)
<b>TOTAL Clever SD</b>	<b>€ 15.600.940</b>

Comparing the total costs of using a **conventional solution** hidden costs **Clever Dx** save up to 70% costs



*NOTE: This calculations have been made with 50€/KW cost, however **CONVENTIONAL** costs are **highly dependent** on **electricity cost** and **risks exponentially** when the **price/KW goes up** while **Clever Solar Devices** solutions **remains unaffected**.*



Contact us for more details on our calculations and parameters and get to know the numbers for your specific business!  
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# Behind the Numbers

The scenario is calculated for PV production plant that wants to maximize their production capability and improve their service by reducing costs.



The case study was done for 700.000 modules (280MW), if the number of modules is reduced or increased, the costs will change accordingly. (Note that this analysis doesn't include other extra maintenance tasks like grass cutting, mechanical inspections). Contact us if you wish us to analyze your specific case.

## THE PARAMETERS:

We consider 3 different Failure Rate (FR) stages depending on the years of life of the installation. The FR is the frequency with which an engineered system or component fails. It has relation with the manufacturing procedure.

Environmental working conditions influence increasing the failure rate. It is divided into 3 different phases; installations requires more maintenances at the beginning and end of their life.

We consider:

- Early years – 2 maintenances/year (Infant mortality - 0 to 5 years)
- Maturity of the installation – 1 maintenance/year (constant random failures- 6 to 16 years)
- End of Life – 2 maintenances/year (wear out failures – 17 to 30 years).

Installation	
Number of Modules	700.000
Hour Solar Pick (HSP)	1.752 hours
Electricity Cost (€/MWh)	50
Number of Modules/String	20

Modules			
	Early years	Maturity	End of Life
Failure rate	0,44%	0,25%	0,88%
Power (W)			
Modules Power in Watts	400		

Maintenance			
	Early years	Maturity	End of Life
String coverage	100%	50%	80%
Modules Coverage	10%	5%	15%

CONVENTIONAL Costs			
	Early years	Maturity	End of Life
Drone flight	600€/MW		
String coverage	100%	50%	80%
Module's coverage	10%	5%	15%
Troubleshooting Time (Operator's average time to access and measure):			
Per String	15 min		
Per PV Module	10 min		
Technician hourly cost			
Cost per Hour	35€		

The theoretical string coverage is much higher during the first operating years and last operating years due to the **greater possibility to incur in failures**. In the same way with individual PV module inspection.

The **Cost for conventional** maintenance is composed of the **energy lost due to troubleshooting, the troubleshooting time, and the required drone flights**.

Other costs impact the conventional linked to the early years are **not detecting in time manufacturing issues and losing component warranties**.

CLEVER Dx Costs	
Hardware Investment (€/unit)	15€
Installation Time of the Hardware	2 min
Electricity Consumption of HW (mWh/unit)	300
Failure Rate (ppm)	100
Platform Fee	10.000€ / month
Technician hourly cost	
Cost per Hour	35€

The cost estimated for Clever Dx platform is composed of **investment** in the Hardware (measurement devices), the **time needed for the installation**, the **power consumption** of different measurement devices, and the **platform subscription**.

**No other costs are required with Clever** as we don't need extra work other than just connect the cable and read the QR code.



# Get rid of Hidden Costs with Clever Dx

Compared to **conventional processes**, **Clever Solar Devices** provides **HIGH EFFICIENCY** and **COST REDUCTION** to Photovoltaic plants.

PV Plants today do maintenance in a **conventional way** : **measuring some data points on the IV curve at string level** and **flying expensive drones** a couple of times a year to get **thermal and visual checks** on the status of their plants. Those processes thought stationary today creates a lot of inefficiencies and extra costs.

We redefine the diagnosis of PV systems by remote AI-powered digitalization.

**Clever Dx** is a **DIAGNOSTIC PLATFORM** to support operational decisions knowing exactly what is happening to each module in real-time with the most accurate data (automatically and remotely measuring the IV Curves of **EACH and EVERY module** in the installation) and **AVOIDING MANUAL inspections** to find the faulty modules.

Simplified and comprehensive information, reports, alarms and maps for you know exactly **WHAT** is going on and the most important **WHERE EXACTLY** is the problem in the installation.

Save money by knowing from your desk without having to send operators to the field to find the specific defective modules.

**3 simple clicks** to find **WHERE** the problem is and **WHAT** is happening (shadows, oxide, broken cell string, etc.).



You could see Pilot Power Plant performance using the **FREE Demo** access:  
<https://demo.cleversd.com/register.php>

## More about Us

Find more details in our website:



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