

# Mottainai 5.0

# nature2world

keeping biomass residues circular addressing plastic pollution decarbonizing our atmosphere reducing material costs



version 1.0

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#### DISCLAIMER

This document shall provide a preliminary overview of the company nature2world to allow potential interested parties assessing whether they wish to pursue this investment opportunity. For confidentiality reasons, no detailed or accurate information is being disclosed in this document.

Interested parties should contact nature2world (info@nature2world.com) or appointed partners at their earliest convenience. Invited parties signing a non-disclosure agreement will be provided with more information / access to the data room.

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#### **CONTACT**

Dr. Karsten Brast Founder & CEO nature2world Europe Spectalite GmbH, Waldhofer Str. 102, 69123 Heidelberg, Germany nature2world.com karsten@nature2world.com

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## 1. nature2world

## 1.1 Legal entities

### nature2world Germany

Spectalite GmbH, Waldhofer Str. 102, 69123 Heidelberg, Germany

Amtsgericht Mannheim HR-B Nr. 731505

General Manager/Geschäftsführer: Dr. Karsten Brast (German)

Founded: 09/2018

Shareholder: Nature2need, Co. Ltd., Jiangshan, Quzhou, Zhejiang,

PR China

#### nature2world Greater China

Nature2need Co. Ltd., Jiangshan, Quzhou, Zhejiang, China

91330800MA29TTNW4F

General Manager: Dr. Karsten Brast (German) Legal Representative: Zhu Changjun (Chinese)

Founded: 10/2017

Shareholder: 30% Dr. Karsten Brast, Germany

70% Jiangshan Huayuan Enterprise Management Co.,

Ltd., PR China (Family Office)

## 1.2 Funding Rounds

2018 direct seed invest (contribution in cash) into Nature2need Co. Ltd. of 10.5 Mio RMB (1.4 Mio EUR)

- 70% by Chinese Shareholder
- 30% by German Shareholder

## 1.3 Team / HR

|                             |           | <b>Year</b> (by end of the year) |      |      |      |      |              |              |  |  |
|-----------------------------|-----------|----------------------------------|------|------|------|------|--------------|--------------|--|--|
|                             |           | 2018                             | 2019 | 2020 | 2021 | 2022 | 2023<br>(FC) | 2024<br>(FC) |  |  |
| Spectalite GmbH             |           | 0                                | 0    | 0    | 0    | 0    | 0            | 0            |  |  |
| Nature2need Co.,<br>Ltd.    | employees | 10                               | 12   | 9    | 14   | 12   | 13           | 14           |  |  |
|                             | temps     | 0                                | 2    | 2    | 2    | 4    | 5            | 6            |  |  |
| Independent Sales<br>Agents |           | 1                                | 2    | 3    | 4    | 6    | 6            | 7            |  |  |

#### Remarks:

- independent Sales Agents (on Sales commission base) in Benelux, Italy, India & UAE, Thailand, Vietnam, Australia
- authorized distributors in Hong-Kong, Thailand, Vietnam, Australia, Germany, Malta, Spain, Portugal, (Poland)

## 1.4 Sales & Revenues

|                       |       | Year   |         |         |         |         |              |              |  |  |
|-----------------------|-------|--------|---------|---------|---------|---------|--------------|--------------|--|--|
|                       |       | 2018   | 2019    | 2020    | 2021    | 2022    | 2023<br>(FC) | 2024<br>(FC) |  |  |
| Spectalite GmbH       | [EUR] | 108,82 | 9,048   | 9,851   | -173    | 12,014  |              |              |  |  |
| Nature2need Co., Ltd. | [EUR] | 27,411 | 116,023 | 116,177 | 382,371 | 484,794 | 624,246      | 811,520      |  |  |

Sales & Revenues out of material customization and distribution. Mottainai 5.0 projects have not yet been realized. Balance sheets can be handed over on request.

nature2world has a balanced (slightly positive) cash flow since 2021.

## 1.5 Awards & Recognitions

- 2023 Member of the World Alliance for Efficient Solutions by <u>Solar Impulse</u> <u>Foundation</u>, Switzerland
- 2022 "High-Tech SME Enterprise" issued by the National State Science and Technology Commission of the PR China
- 2021 "Go Global Award" awarded by International Trade Council (ITC), USA
- 2020 "High-Tech SME Enterprise" issued by the Municipality of Jiangshan, PR China

## 1.6 Others

Nature2world Co., Ltd. is an EU Commission registered Plastic Recycling Facility according to Article 24 of Regulation (EU) 2022/1616 (RFN No. CHI-2XO-0FC).

Hon. Prof. Aurel Richel, <u>University of Liege - Gembloux Agro-Bio Tec</u>, has carried out an independent evaluation of the scientific, disruptive nature of nature2need durable bio-compounds and biopolymer compounds. In conclusion, the scientific proposal is rated of high scientific value. The Scientific Evaluation Report is available on request.